BBoIT

INVESTEMENT POTENTIALS & OPPORTUNITIES IN

BALOCHISTAN

BBoIT

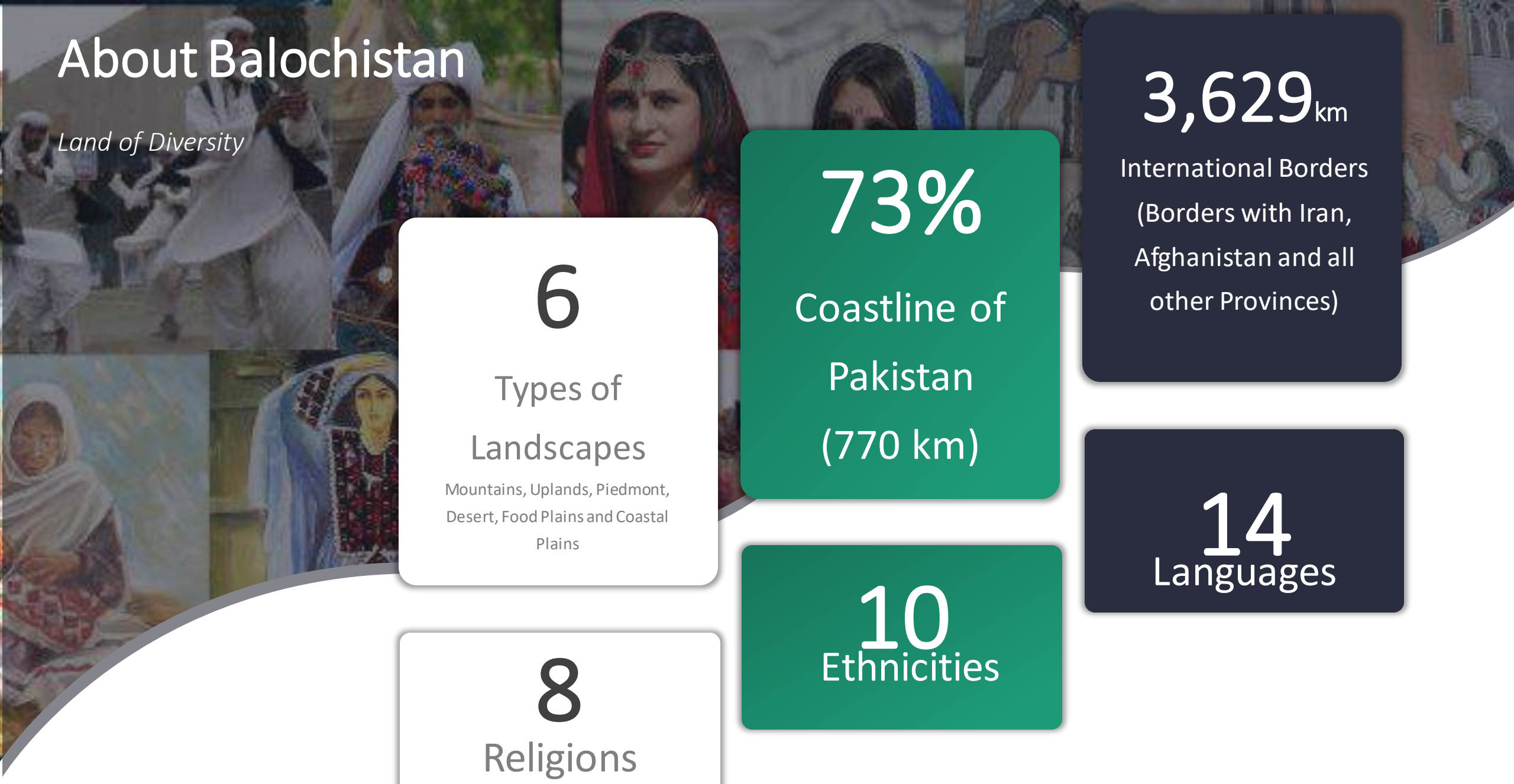
Focal Agency for all Investment related matters in Balochistan
Enabling **Ease of Doing Business & reducing cos of doing Business** in the Province
BBoIT
Mandate
Promoting Investment Opportunities in Balochistan
One Window Business Facilitation Centre

Balochistan

Pakistan's Largest Province

44%

Landmass



About Balochistan

Land of Diversity

6

Types of Landscapes

Mountains, Uplands, Piedmont, Desert, Food Plains and Coastal Plains

73%

Coastline of Pakistan (770 km)

3,629km

International Borders (Borders with Iran, Afghanistan and all other Provinces)

14

Languages

10

Ethnicities

8

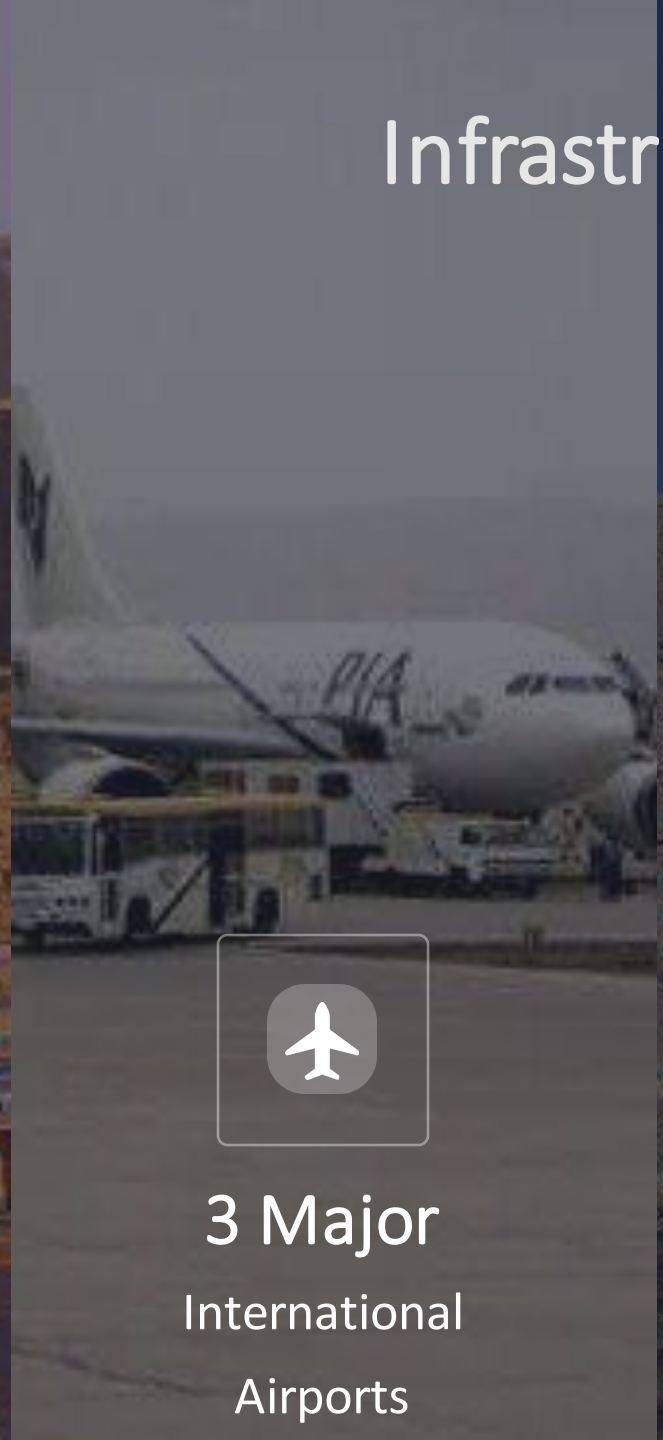
Religions

The Economy of Balochistan

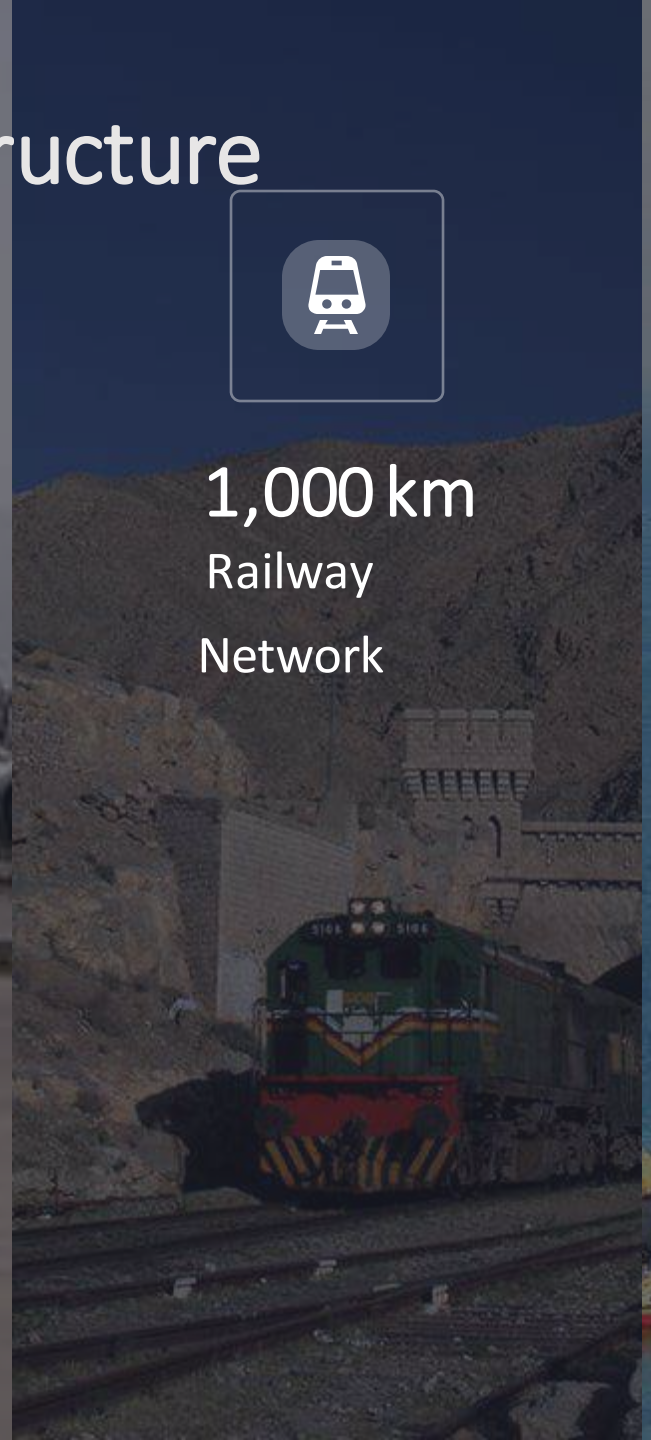
- 5 Functional Chamber of Commerce
- Development driven Budget
- 30+ Foreign Owned Companies
- The nucleus 0f Pakistan-China Economic Corridor (CPEC)
- Agriculture driven Economy
- Leading exporter of Minerals and Fruits
- Numerous Blue Economy Initiatives

Infrastructure

5,000 km
Highway
Network



3 Major
International
Airports



1,000 km
Railway
Network

Worlds
Deepest
Sea Port

Balochistan: Hub of Regional Connectivity

China-Pakistan Economic Corridor

Cross Border Optical Fiber Cable

Quetta Mass Transit

Pilot Project of Digital Terrestrial Multimedia Broadcast (DTMB)

HUBCO Coal Power Project, Hub Balochistan (1,320 MW)

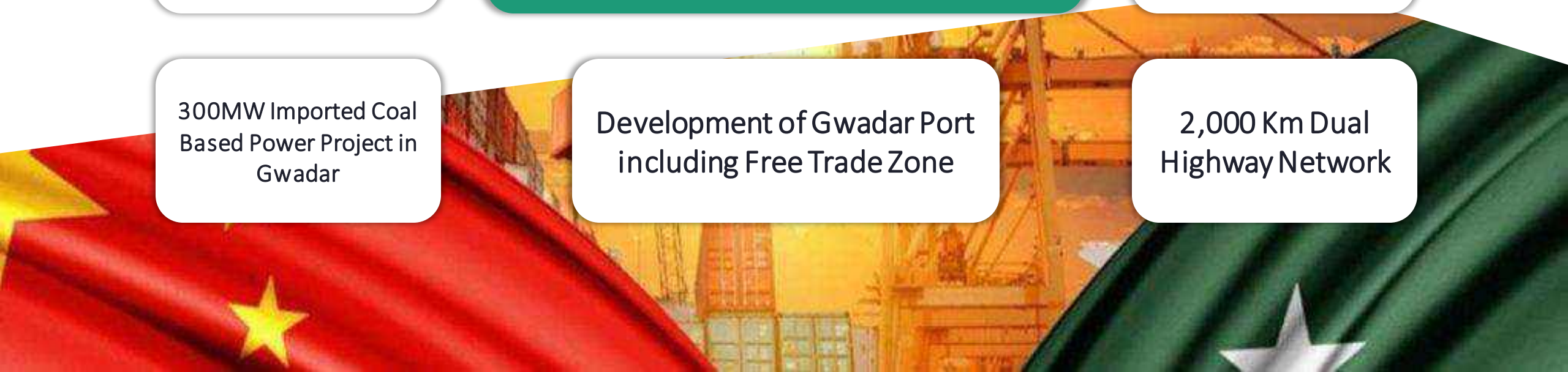
Balochistan – Heart of CPEC

USD 700 million only for Gwadar Projects

300MW Imported Coal Based Power Project in Gwadar

Development of Gwadar Port including Free Trade Zone

2,000 Km Dual Highway Network



China-Pakistan Economic Corridor

Gwadar Desalination Plant

New Gwadar International Airport

Construction of Breakwaters

Dredging of berthing areas & channels

Projects in Gwadar

Development of Free Trade Zone

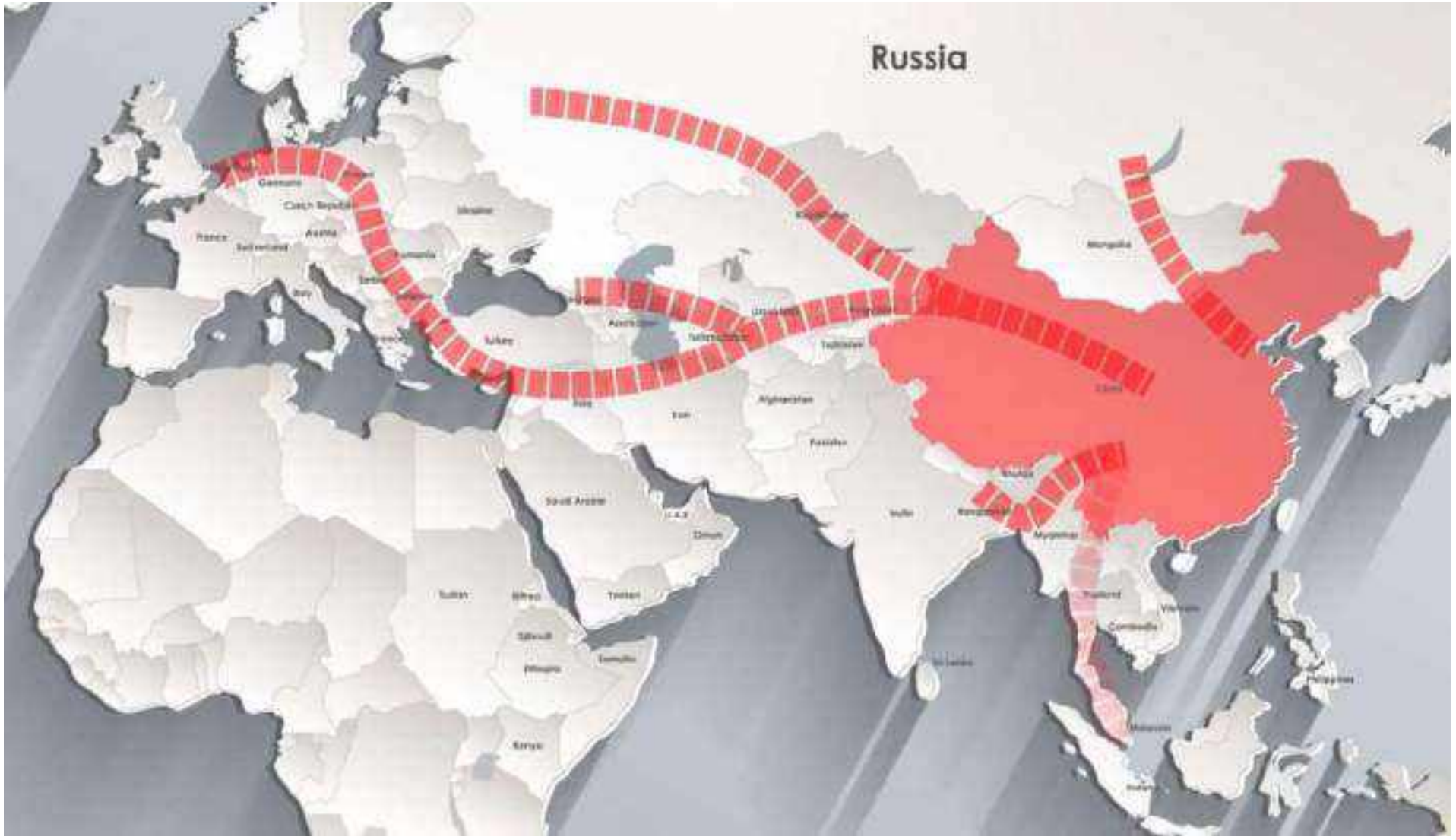
Pak China Friendship Hospital

Gwadar East-Bay Expressway

Gwadar Smart Port City Master Plan

China-Pakistan Economic Corridor

Strategic Game Changer



Will link 3 Billion People of Europe, Asia and Africa

13,000MW Electricity to be added

USD 75 billion + Estimated Cost

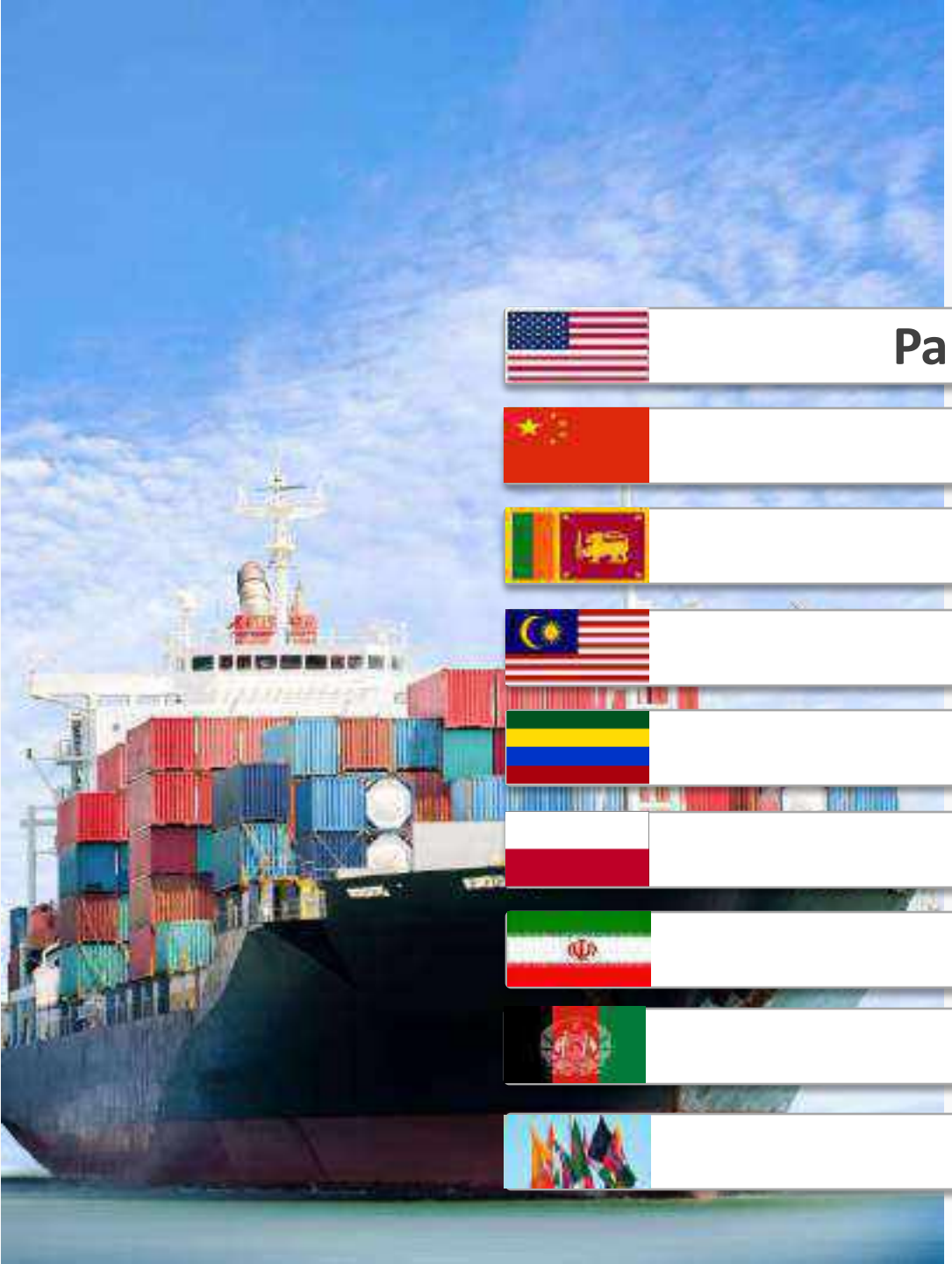
Framework of regional connectivity

3,218 kilometer long route (Gwadar to Kashgar)

INVESTMENT, ZONES REGIME & INCENTIVES

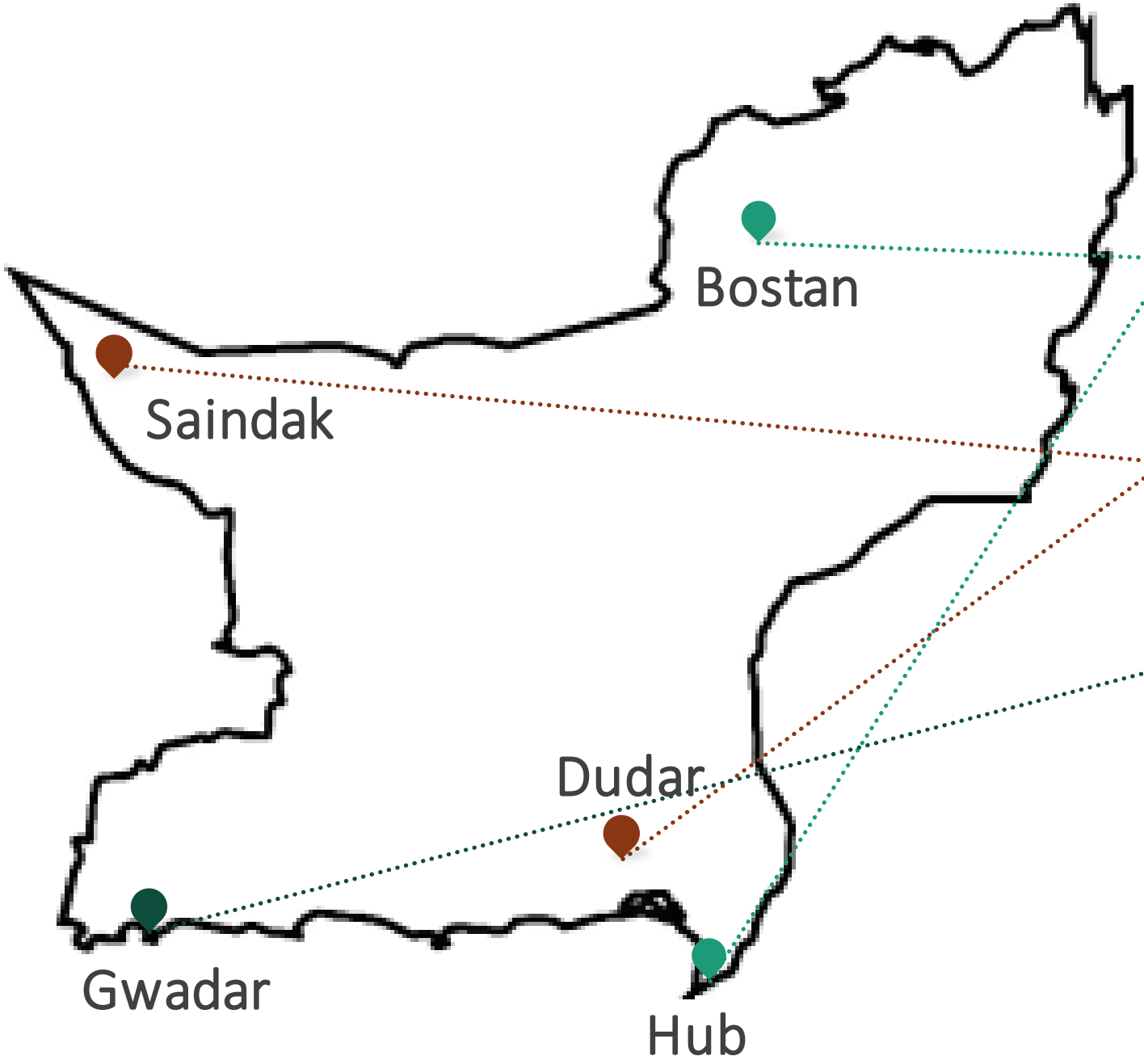
Investment Regime & Incentives

100% Foreign Ownership	No restriction on Foreign Real Estate Development	Option to repatriate profits, dividends, funds etc.
Guarantees against Nationalization & expropriation	Bilateral Investment Treaties with 47 Countries	Agreement on Avoidance of Double Taxation with 52 Countries
Online Payment of Taxes and Integrated Border Customs Clearance	Custom Duty on Imports from 0-5% (0% on Agriculture)	No restriction for payment of royalty & technical fee for Manufacturing Sector



Trade Agreements

- Pak-US Trade & Investment Framework Agreement (TIFA)
- China – Pak Free Trade Agreement (CPFTA-11)
- Pak-Sri Lanka Free Trade Agreement (PSFTA)
- Pak-Malaysia Closer Economic Partnership Agreement
- Pak-Mauritius Preferential Trade Agreement
- Pak-Indonesia Preferential Trade Agreement
- Pak-Iran Preferential Trade Agreement
- Afghan-Pakistan Transit Trade Agreement (APTTA)
- South Asia Free Trade Area (SAFTA)



Investment Zones

2 Special Economic Zones

2 Export Processing Zones

1 Free Trade Zone

7 Industrial Estates

Special Economic Zones

Modes

- Public Owned
- Privately Owned
- Public-Private Partnership

Special Economic Zones

Incentives

- Insured availability of public utilities
- Liaise with authorities to provide security
- Building of Infrastructure outside SEZ
- Assist in land acquisition

- One time exemption from all customs duties on capital goods imported
- 10 year exemption on all Income from development and operations of SEZ

For Developers

Special Economic Zones

Incentives

- Infrastructure
- Security
- Commercial and Residential Areas
- Utilities

- One time exemption from all customs duties on capital goods imported
- 10 year exemption on all Income from business operations

For Zone Enterprises

BOSTAN
Special Economic Zone

Central Asia

TYPE OF INDUSTRY

- Fruit Processing
- Agriculture machinery
- Pharmaceutical
- Motor Bikes Assembly
- Chromites
- Cooking Oil
- Ceramic industries
- Ice and Cold storage
- Electric Appliance
- Halal Food Industry

Area: 200 acres (222 Plots)

23 Km - Quetta International Airport

94 Km - Afghanistan Border

Connected to National Motorway

CPEC Western Corridor

HUB
Special Economic Zone

TYPE OF INDUSTRY

- Chemical
- Food
- Cement
- Pharmaceuticals
- Power generation
- Oil lubricants
- Blending
- Marble
- Metal processing
- Mineral grinding
- Steel grinding

Karachi

Area: 406 acres

23 Km - Economic Capital Karachi

100+ Operational Units (LIEDA)

14 Km - from National Motorway

51 Km - Karachi International Airport

Opportunities

Sole Enterprise SEZ

Sector Specific SEZ

Zone Enterprise

Zone Developer

Public Private Partnership

Types

- Joint Venture
- Build Own Operate
- Build & Transfer
- Build Lease & Transfer
- Build Own Operate Transfer
- Build Transfer & Operate
- Contact Add & Operate
- Develop Operate and Transfer
- Management Contract
- Rehabilitate Operate & Transfer
- Rehabilitate Own & Operate
- Service Contract

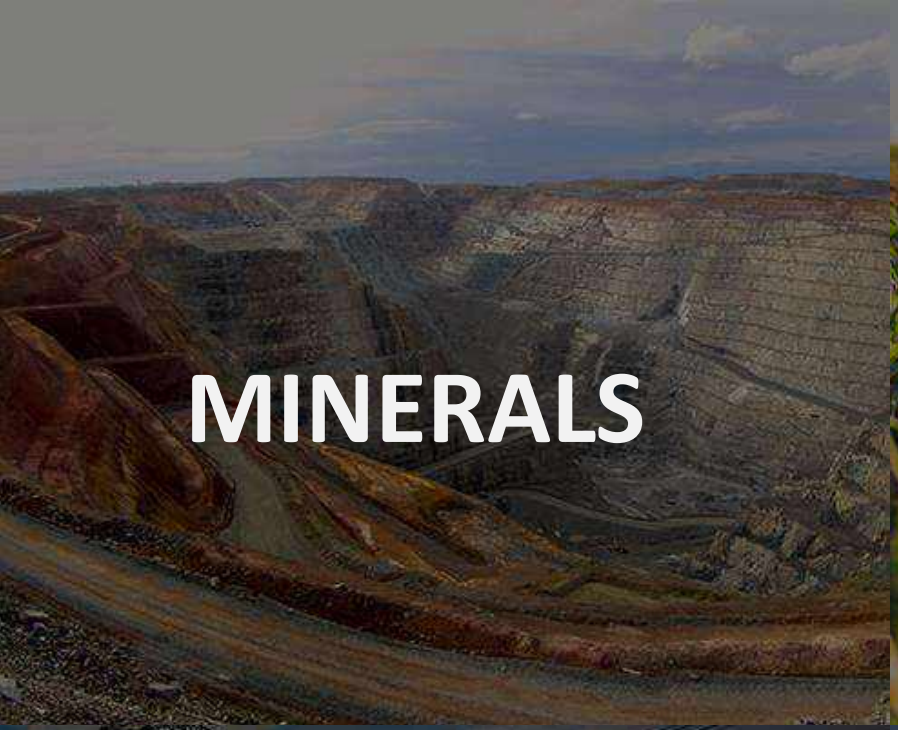
Sectors

- Industrial Zones
- Mining Projects
- Transportation & Mass Transit
- Communication
- Water Desalination
- Power Generation
- Health & Education
- Housing
- Logistics, Agriculture, Warehouse
- Food Operations
- Relief, Rehabilitation & Reconstruction
- Automation of Public Service
- Public Service Delivery
- Tourism Projects

Exemption from procedural requirements for International government body or corporate body or entity with majority stake of State

Balochistan
Land Lease Policy for Foreign Investors 2018

- Special Policy to assist and promote Foreign Investment
- A specialized committee to approve allotment of land
- Only an NOC required from the Ministry of Foreign Affairs
- Mode of Transfer: Lease for a period of 33 years (Extendable)


MINERALS

AGRICULTURE

LIVESTOCK

FISHERIES

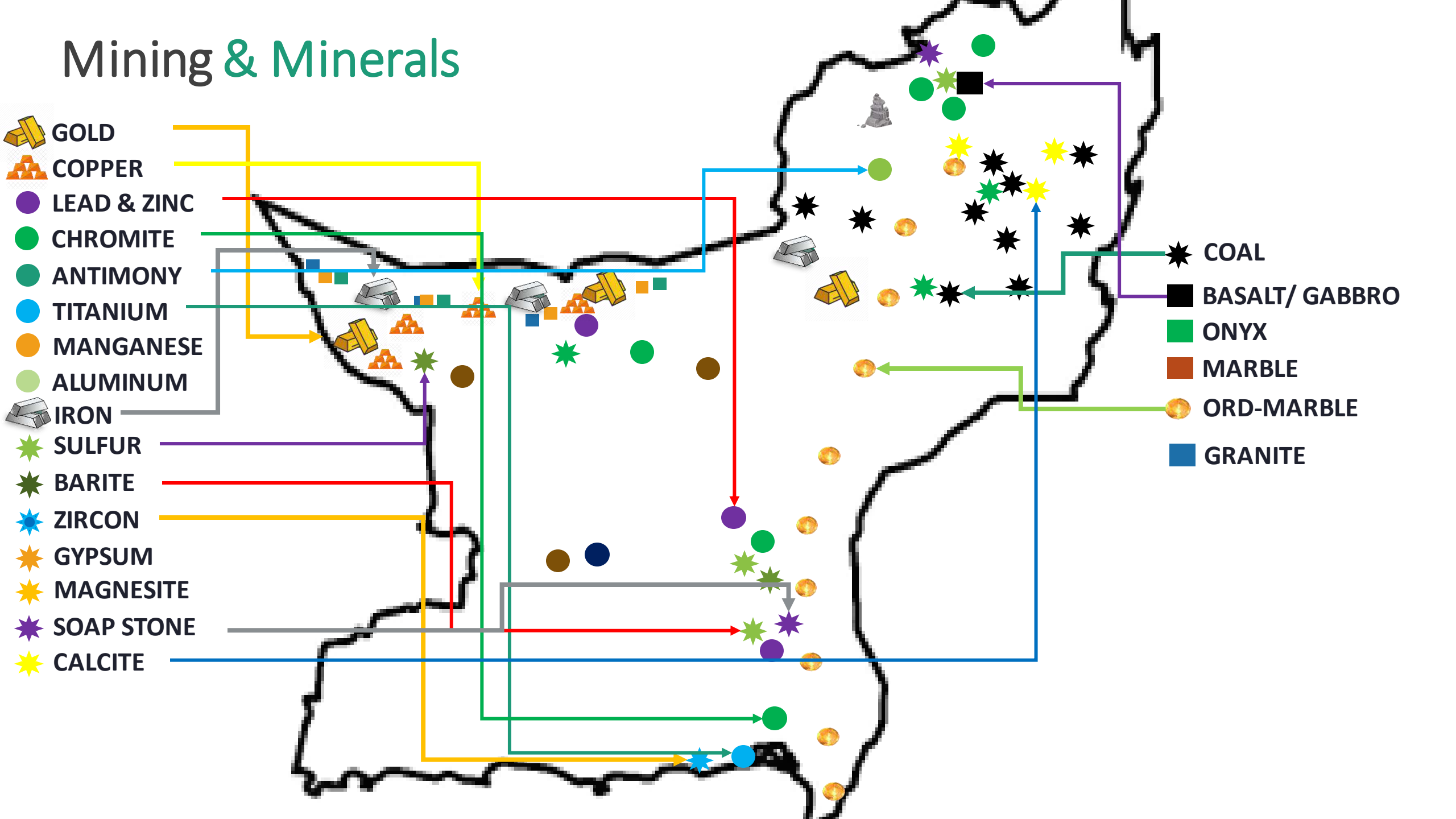
ENERGY

TOURISM

URBAN
DEVELOPMENT

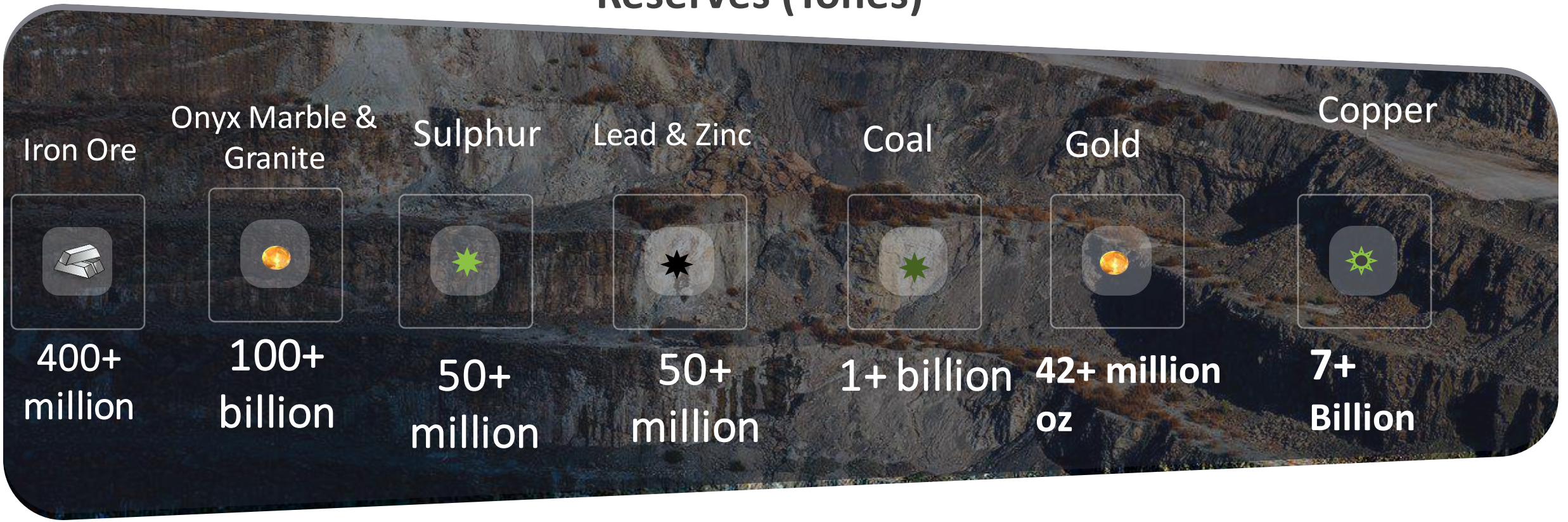
MINERALS

Mining & Minerals



Mining & Minerals

Reserves (Tones)



Opportunities

Modernized Mining

There is huge potential for mining, using modern technology and techniques

Processing Plants

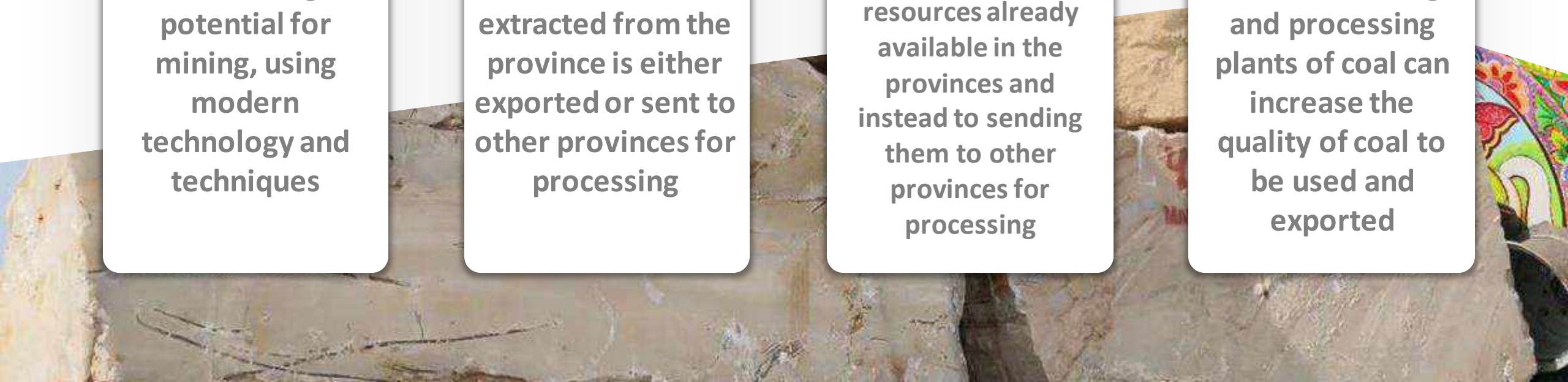
All minerals extracted from the province is either exported or sent to other provinces for processing

Cement Manufacturing

A cement plant will allow the use of the resources already available in the provinces and instead to sending them to other provinces for processing

Coal Washing Plants

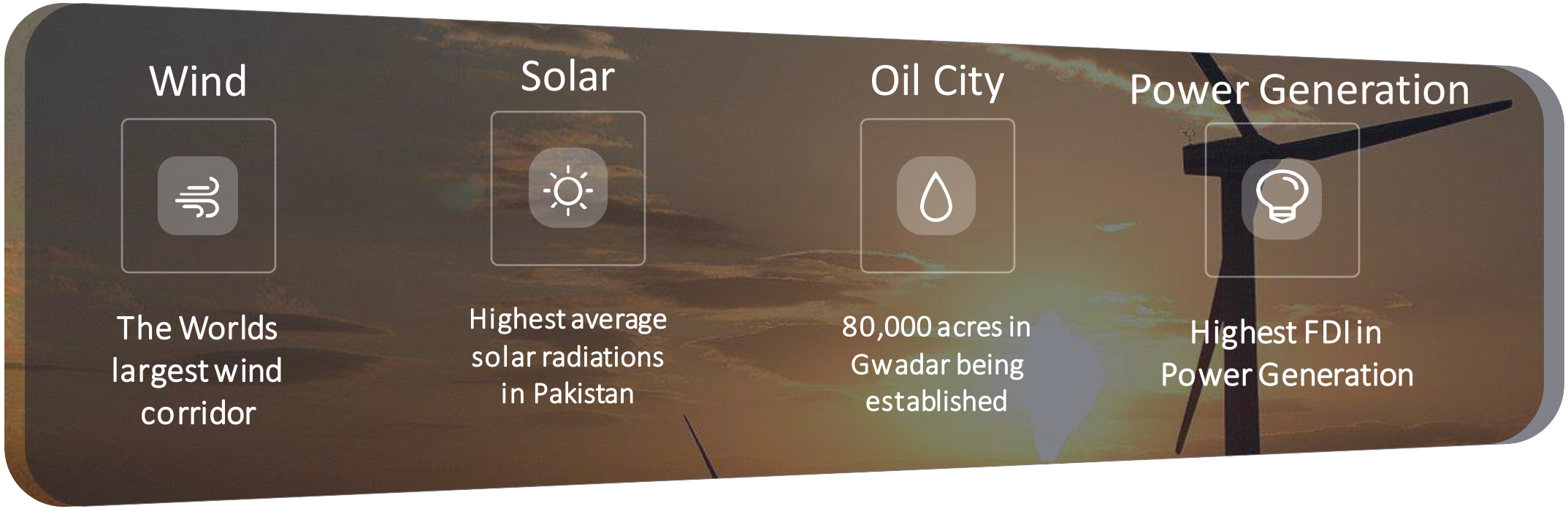
With huge reserves of coal, washing and processing plants of coal can increase the quality of coal to be used and exported



Energy & Power

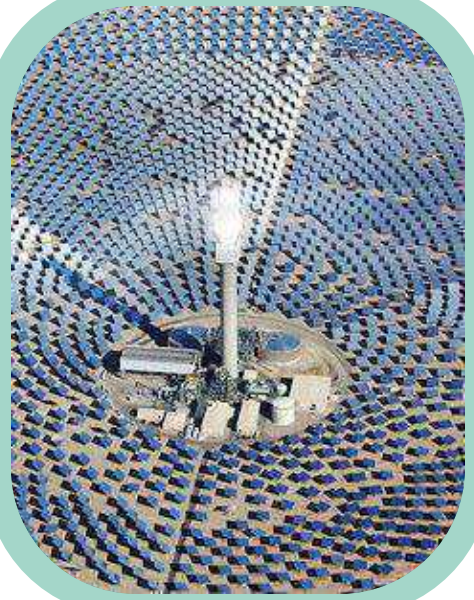
Energy & Power

Balochistan Potential



Energy & Power Opportunities

Solar Power Generation



Concentrated Solar Power Generation

Small Hydel Power Generation

Wind Power Plants

Tidal Power Plants

AGRICULTURE

Agriculture

Considered to be the Fruit Garden of Pakistan

Balochistan contributes 50+% to national date production with 130 varieties

0.2 million tonnes

94%

Pakistan's **Apricot** Production

4.9 million tonnes

90%

Pakistan's Cherry Production

63,000 tonnes

90%

Pakistan's **Grapes** Production

20,000 tonnes

90%

Pakistan's **Almonds** Production

6 Major and 25 Minor Agro-Ecological Zones for cultivating 71+ field crops, fruits and vegetables

- 120,000 tonnes of Dry Fruit Exports
- Adaptive climate for introduction of new crops
- Fertile soil with low disease vectors

0.5 million tonnes

83%

Pakistan's Apple Production

32,000 tonnes

60%

Pakistan's **Pomegranates** Production

28,000 tonnes

51%

Pakistan's **Plums** Production

0.5 million tonnes

50+

Pakistan's Date Production

LIVESTOCK

Livestock

93% Land classified as Rangeland

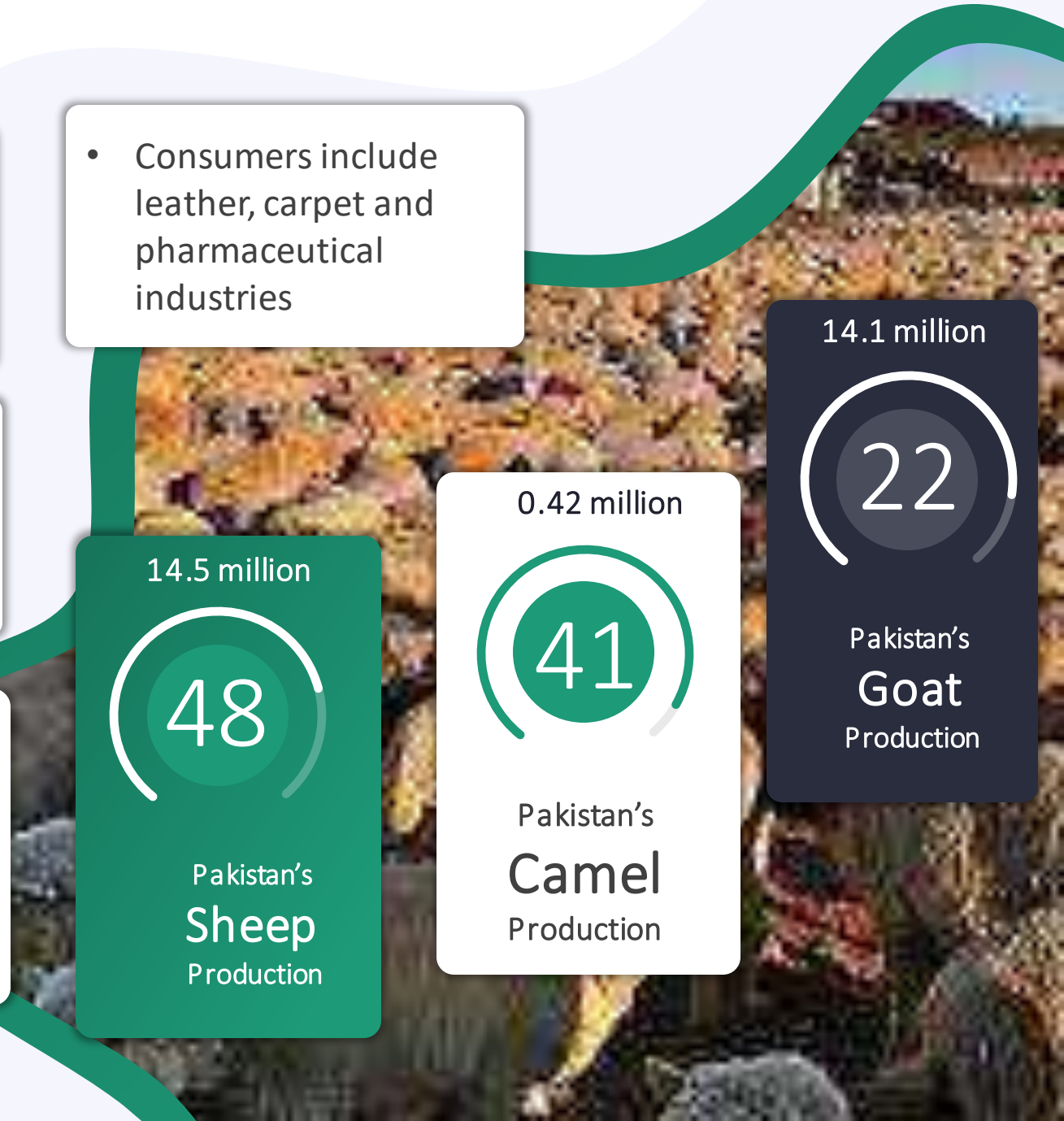
- Contributes 47% to the Provinces Agricultural Output Value

- Consumers include leather, carpet and pharmaceutical industries

- Pastoral Society - Cradle of precious livestock breeds part of the socio-economic culture of the province

- Grazing Fields available to provide organic feed

- 70 percent population directly or indirectly involved in livestock rearing activities



14.5 million

48

Pakistan's Sheep Production

0.42 million

41

Pakistan's Camel Production

14.1 million

22

Pakistan's Goat Production

Opportunities

Fodder Production

With 5 Agro-Ecological zones, year round production can be ensured and exported to the middle east

Slaughter Houses & Cold Storage

With the high quality of mutton and beef, slaughter houses & cold storages can make the meat produce exportable

Hide & Skin Processing

Large amounts of Hide and Skin are wasted due to the lack of technical assistance to process and market them

Milk, Dairy & By-Products

Milk production can largely be increased using modern breeding techniques.

Fisheries & Coastal Development

Fisheries & Coastal Development

770

KM

Coastline

73% of Pakistan

34%

Of Pakistan's

Fish

Catch

80%

Fish Catch

Exported

from Balochistan

- 0.15 billion tonne fish catch
- 8 Landing Sites
- 40 Fishing Station
- 36+ Species of Fish

Fisheries & Coastal Development

Boats

- 70,000+ Fishermen Population
- 10,000+ Fishing Licences
- Handmade Fishing Vessels

Prawns

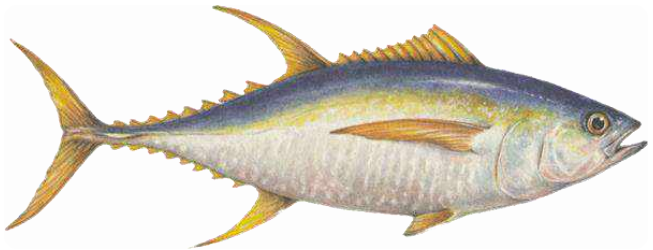
Black Pomfret

White Pomfret

Sardines

Indian Mackerel

Blue Crab



Tuna

Shrimps

Small Croaker

Sea-Catfish

Hairtail Fish

Types of Fish in Balochistan

Opportunities

Fish Processing & Storage Plant

With the high quality of fish breeds, processing, canning & cold storages can make the catch exportable to other countries

Fish Hatchery

With availability of natural lakes and water bodies in the province, huge potential for developing fish farms and hatchery

Boat Manufacturing

Currently the boats used are locally hand made with potential for industrialization of the sector

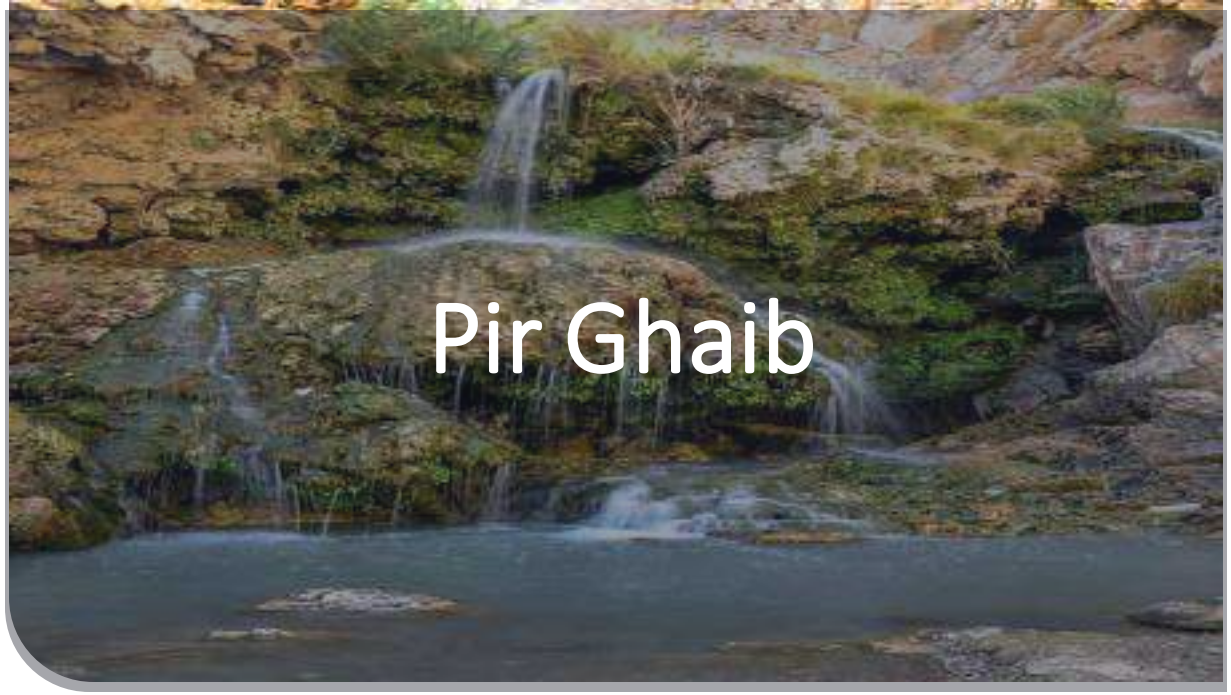
Shipbreaking

With competition from Bangladesh and India, Shipbreaking can be a viable industry in terms of its role of providing iron & steel

Smart Coast Complex

Tourism

Hannah Lake Quetta


Pir Ghaib

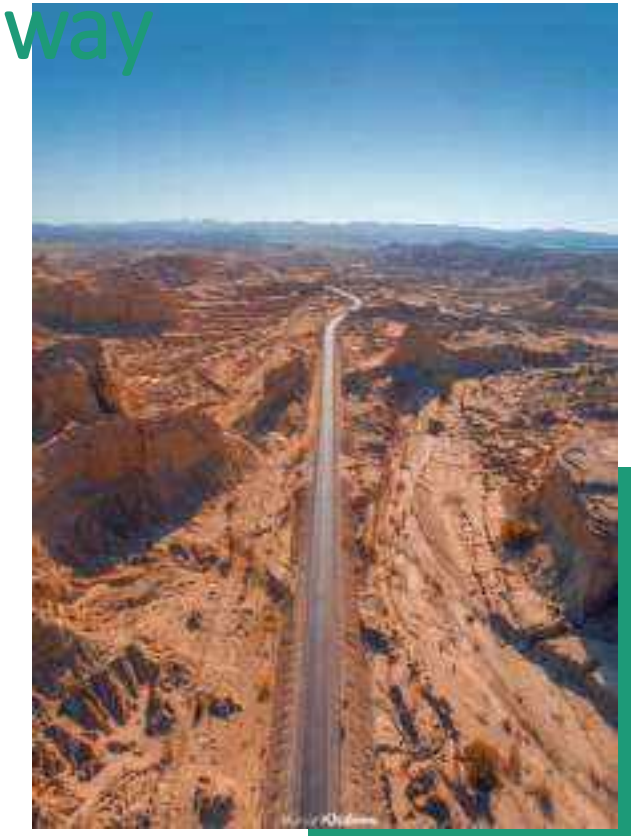
Nushki – Golden
Desert

Ziarat
Juniper Forests

Theme Park

Coastal Tourism

Coastal Highway



Opportunities

Hotel Industry

Currently only 2 five star hotels operate in the province with limited capacity providing opportunities to new chains

Resorts and Recreational Parks

Multiple scenic locations with a variety of landscapes offer opportunities for resorts and recreational parks at all locations

Food Chains

Food Chains already functional in capital city. There is potential for more food chains that can be explored in Balochistan

Entertainment Centres

Huge potential in the entertainment sector with cinemas, sports and recreational arenas etc.

Urban Development

Construction Potential

- Second Largest FDI into Pakistan in the Construction Sector, Approx. USD 708 million
- Huge areas of undeveloped land
- Underdeveloped urban centers open to innovative urban planning mechanisms
- 180,000 Urban Work Force
- 60,000 Rural Work Force
- Population Growth rate at of 2.1% resulting in growing need of Urban Planning

TOTAL WORTH OF $12 BILLION APPROX

WHICH INCLUDES $6 BIILION ENEGRY PROJECTS ONLY

SUCCESS STORIES

Daewoo Tyres

Total Cost USD 250+ Million

SIDDIQSONS TIN PLATE

250 Acres Land declared SEZ

Balochistan Business Summit

DUBAI EXPO

LIST OF MOUs To be signed

INTERNATIONAL INVESTMENT CONFERENCE

SUCCESS STORIES

INVEST PORTAL

BALOCHISTAN REGISTRATION PORTAL

FACILITATION CENTER

TOLL FREE NUMBER / CALL CENTER

(National / International)

In 7 Different Languages

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