

PAKISTAN STOCK BROKERS ASSOCIATION

(A company setup under section 42 of the Companies Act 2017)

Regd Office: Mezzanine Floor, Trading Hall, Stock Exchange Building, Stock Exchange Road,
Off I.I Chundrigar Road, Karachi.

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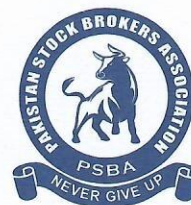
PLAN OF ACTIVITIES

Short Term Plans:

Short-term activities are the process, which provide instant results in a small period of time. Short-term planning looks at the characteristics of the Company in the present and develops strategies for improving them.

Short-term plans of Pakistan Stock Brokers Association are in seriatim as under:

- To impart training that has, directly or indirectly, the objective or effect of spreading knowledge and information regarding the Stock Exchange transactions.
- Perform any other functions or take such actions, which the Association may in its absolute, discretion consider desirable or necessary in the interests of its members.
- Nominate delegates and advisors, to represent the Company at conferences, Government bodies and other gatherings.
- To create, establish, administer and manage funds including endowment fund conducive for the promotion of the objects of the Association.
- To take such actions as are considered necessary to raise the status or to promote the efficiency of the Association.
- To develop strategies, for the representation of the Stock broking industry, on policy and issues with the Federal Govt. Provincial Govt, Local Govt.s, and other Regulatory Agencies and relationship issues with exchanges, clearing houses, depository companies, share registrars, issuers and other suppliers.
- Encourage self-regulation, in order to achieve operational improvement.



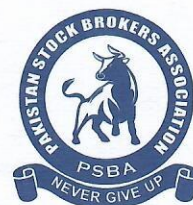
Long Term Plans:

In the long term, companies want to solve problems permanently and to reach their overall targets. Long-term planning reacts to the competitive situation of the company in its social, economic and political environment and develops strategies for adapting and influencing its position to achieve long-term goals. It examines major capital expenditures such as purchasing equipment and facilities, and implements policies and procedures that shape the company's profile to match top management's ideas.

Long-Term plans of Pakistan Stock Brokers Association are in seriatim as under:

- To arrange seminars, to foster, encourage and spread the knowledge of trading, dealing and transactions in the Stock Exchange.
- Organize, sponsor, promote, establish, conduct or undertake research, and spread knowledge regarding various types of transactions, dealings and investments to be made.
- To conduct & publish the research, trends, data & statistics about the industry and provide guidance, advice and information to its members.
- Setup various guidelines such as Chinese walls and internal control standards to prevent conflict of interest.
- To invest the surplus moneys of the Association, in such a manner as may from time to time, be determined by the Association.
- To enter into agreements, contracts and arrangements with organizations, institutions, bodies and individuals for the purpose of carrying out the functions and activities of the Association.
- To take such actions as are considered necessary to raise the status or to promote the efficiency of the Association.
- Conduct, hold and arrange seminars, conferences, lectures, workshops and dialogue and to print, publish and prepare journals, magazines, books, circulars, reports, catalogues and other works relating to any of the objects of or to the work done by the Association, subject to the permission, if required of the relevant authorities.
- Collection and publication of statistics on the broking industry.
- Provide professional education and training.

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Proposed Plan for Three Years:

S. No.	Activity	Time Frame	Estimated Cost
1	An Interactive Session with the Regulatory Bodies	February 4, 2022	Six monthly meeting at each station in rotation
2	Meeting with Government Bodies	March 4, 2022	100,000
3	Meeting with Tax authorities	April 20, 2022	-
4	Budget Proposal	May 6, 2022	
5	Budget Seminars	Post Budget	200,000
6	Publication of Newsletter	June 30, 2022	100,000
7	Interactive Sessions with members	July 6 - 20, 2022	75,000
8	Investors Conference	August 22, 2022	500,000
9	Training Programs	September 2022	20,000
10	Visit to Government Bodies	October - November 2022	300,000
11	Meetings with Regulators	December 2022	-
12	An Interactive Session with the Regulatory Bodies	February 2023	-
13	Meeting with Government Bodies	March, 2023	100,000
14	Meeting with Tax authorities	April, 2023	-
15	Budget Proposal	May, 2023	
16	Budget Seminars	Post Budget	200,000
17	Publication of Newsletter	June, 2023	100,000
18	Interactive Sessions with members	July, 2023	75,000
19	Investors Conference	August, 2023	500,000
20	Training Programs	September 2023	20,000
21	Visit of Government Bodies	October - November 2023	300,000
22	Meetings with Regulators	December 2023	-
23	To attend Advisory Committee Meeting held by Ministry of Commerce every year for formulation of suggestions for the Trade Policy	-	-

Note:

1. The numbers have been taken on an approximate basis
2. The proposed financial plan as above is subject to the current economic and overall normal condition

Bilal Farooq Zardi
Secretary General