

www.psba.pk

Phone: +92-21-32401278-79 Email: secretariat@psba.pk
Address: Mezzanine Floor, Trading Hall, Stock Exchange Building,off I.I Chundrigar Road,
Karachi.



# **PAKISTAN STOCK BROKERS ASSOCIATION**

(A company setup under section 42 of the Companies Act 2017)

Regd Office: Mezzanine Floor, Trading Hall, Stock Exchange Building, Stock Exchange Road, Off I.I Chundrigar Road, Karachi.

Tel: 021-32401278, E-mail: secretariat@psba.pk, Web: www.psba.pk, Fax: 021-32401279

#### **DIRECTOR'S REPORT**

The Executive Committee/Board of Directors takes pleasure in presenting the Annual Report and the Audited Financial Statements for the period ended June 30, 2022. together with the Audit Report thereon.

#### Results:

Financial Highlights are given below:

Income Expenses Excess of Income over Expenses Amount In Rupees 7,495,669/-6,162,023/-1,333,647/-

#### **AUDITORS:**

The present auditors M. Saleem Associates - Chartered Accountants retire and offer themselves for reappointment for the year 2023.

#### ACKOWLEDGMENT:

I would like to place on record my appreciation of the remarkable work done by the PSBA team, the Office Bearers, members of the Executive Committee, and the Secretariat of PSBA. I thank them for their dedication to taking the PSBA to its new heights. I also congratulate all the members for this progress of PSBA. Together with our members, we will work towards the goal of winning the trust in the Capital Market by strengthening self-regulation.

We also promise to increase our efforts to make this platform effective for our members where a collective and coordinated effort is made to resolve the matters and to promote the Stock Brokerage Industry, in accordance with the Vision and Mission of PSBA

For and on behalf of the Executive Committee/Board of Directors

Aqeel-Karim Dhedhi Chairman



#### INDEPENDENT AUDITOR'S REPORT

To the members of Pakistan Stock Brokers Association

Report on the Audit of the Financial statements

#### **Opinion**

We have audited the annexed financial statements of Pakistan Stock Brokers Association (the Association), which comprise the statement of financial position as at 30 June 2022, and the statement of profit & loss account, statement of changes in equity, statement of other comprehensive income, the statement of cash flows for the year then ended, and notes to the financial statement, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purpose of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, the statement profit & loss account, the statement of changes in reserve & funds, statement of other comprehensive income and the statement of cash flow together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017. In the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30th June 2022 and of the profit & other comprehensive income, the changes in equity and its cash flow for the year then ended.

#### **Basis of Opinion**

We conducted our audit in accordance with International Standard on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standard Board for Accountant's Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

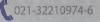
# Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirement of Company Act, 2017 and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Boards of directors are responsible for overseeing the Company's financial reporting process.









#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omission, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that the material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and event in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Report on Other Legal and Regulatory Requirements

Based on our audit, we further report on our opinion:

- a) proper books of accounts have been kept by the Company as required by the Companies Act, 2017;
- b) the statement of financial position, the profit & loss account, the statement of changes in equity, statement of other comprehensive income and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 and are in agreement with the books of accounts and returns;
- c) investments made, expenditures incurred and guarantees extended during the year were for the purpose of the Company's business; and
- d) no zakat was deductible at source under the Zakat Ushr Ordinance, 1980

yoe. M.SALEEM ASSOCIATES CHARTERED ACCOUNTANTS.

Mr. Muhammad Saleem Karachi: n 5 AUG 2022

UDIN: AR202210289zCTZkq6fA

# PAKISTAN STOCK BROKERS ASSOCIATION STATEMENT OF FINANCIAL POSITION AS AT 30TH JUNE 2022

	Note	2022 (Rupe	2021 es)
<u>ASSETS</u>			
TANGIBLE FIXED ASSESTS			
Plant & equipment	3	2,529,261	168,948
CURRENT ASSETS			
Advances , deposits & other receivable	4 Г	734,570	3,550,254
Cash & cash equivalents	4 5	3,954,930	1,782,873
		4,689,501	5,333,127
TOTAL	<u> </u>	7,218,762	5,502,075
REPRESENTED BY			
CURRENT LIABILITIES			
Other payables	6	95,040	72,000
Employees' benefit	7	360,000	
		455,040	72,000
RESERVE & FUNDS			
Accumulated surplus brought forward		5,430,075	_
Excess of income over expenses		1,333,647	5,430,075
General Fund		0.700.700	0,700,010
Ceneral I dild		6,763,722	5,430,075
			5,430,075
TOTAL	_	7,218,762	

The annexed notes form an integral part of these financial statements

CHAIRMAN

# PAKISTAN STOCK BROKERS ASSOCIATION INCOME & EXPENDITURE ACCOUNTS FOR THE PERIOD ENDED 30TH JUNE 2022

		2022	2021
	Note	(Rup	ees)
INCOME			
Member subscription renewal / annual fees	9	7,000,000	10,050,000
Member subscription initial / admission fees	10	15,000	715,600
Other income	11	480,669	463,528
		7,495,669	11,229,128
EVDENDITUDE			
EXPENDITURE			
Salary, wages & benefits		2,822,318	1,796,500
Gratuity expense		360,000	
Miscellaneous		9,680	20,203
Printing & stationary		22,110	43,305
Depreciation		684,877	42,237
Communication		93,843	125,748
Entertainment expense		167,659	106,508
Auditors' remuneration		41,040	27,000
Repair & maintenance		116,457	50,220
Fuel & Conveyance expense		139,394	41,414
Traveling expense		448,144	339,370
Traveling accommodations		314,659	1,078,798
I.T & Web expense		82,882	86,467
Legal & professional charges		758,500	545,000
Incorporation expense		· · · · · · ·	197,683 1,248,600
Pre-Incorporation expenses Fees & subscription		60,710	50,000
Training & development		39,750	30,000
Training & development		6,162,023	5,799,053
Excess of income over expenses for the year		1,333,647	5,430,075

The annexed notes form an integral part of these financial statements

CHAIRMAN

# PAKISTAN STOCK BROKERS ASSOCIATION STATEMENT OF CASH FLOW FOR THE PERIOD ENDED 30TH JUNE 2022

	2022 (Rupe	2021 ees)
Cash Flows From Operating Activities		
Excess of income over expenses for the year	1,333,647	5,430,075
Adjustments for items not involving movement of funds:		
Depreciation on operating fixed assets	684,877	42,237
Provision for gratuity	360,000	
Net cash flow before working capital changes	2,378,523	5,472,312
(Increase)/ decrease in current assets		
Advance , deposits & other receivable	2,815,684	(3,550,254)
Increase/(decrease) in current liabilities		
Other payables	23,040	72,000
Net cash flow from operating activities	5,217,247	1,994,058
Cash flows from investing activities		
Capital expenditure incurred during the year	(3,045,190)	(211,185)
Net cash flow from investing activities	(3,045,190)	(211,185)
Net increase in cash and cash equivalents	2,172,057	1,782,873
Cash and cash equivalent at the beginning of the year	1,782,873	
Cash and cash equivalent at the end of the year	3,954,930	1,782,873

The annexed notes form an integral part of these financial statements

CHAIRMAN

# PAKISTAN STOCK BROKERS ASSOCIATION STATEMENT OF CHANGES IN RESERVE & FUNDS FOR THE PERIOD ENDED 30TH JUNE 2022

Particular	Income &Expenditure Account
	(Rupees)
Excess of income over expenses for the year 2021	5,430,075
Balance as at June 30, 2021	5,430,075
Excess of income over expenses for the year 2022	1,333,647
Balance as at June 30, 2022	6,763,722

The annexed notes form an integral part of these financial statements

CHAIRMAN

## PAKISTAN STOCK BROKERS ASSOCIATION NOTES TO AND FOMRING PART OF THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30TH JUNE 2022

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

Pakistan Stock Brokers Association (PSBA) has been established on February 3, 2020, and formally incorporated on July 27, 2020 u/s 42 of Companies Act, 2017 as a company limited by guarantee. PSBA aims to protect the rights of its members. While representing their interests with legislators, regulators and other organizations. PSBA keep their members informed on industry trends and provide unique opportunities to its members for their better understanding on the issue likely to affect their business. PSBA is committed to promote good will and fostering high standards of integrity in accordance with its founding principle, and playing an active role in presenting problems of its members and safeguarding their interest through constant dialogue with all the relevant authorities.

#### 1.1 Registered Office:

Mezzanine Floor, Trading Hall, Stock Exchange Building, Stock Exchange Road, Off I.I. Chundrigarh Road, Karachi.

#### 2 SIGNIFICANT ACCOUNTING POLICIES

#### 2.1 Statement of Compliance

These account have been prepared in accordance with the requirements of the Companies Act 2017 and the Accounting Standards for Non Profit Organization as applicable in Pakistan.

#### 2.2 Basis of Preparation

These Accounts have been prepared under the historical cost convention.

#### 2.3 Tangible fixed assets

These are stated at cost less accumulated depreciation and accumulated impairment losses except for freehold land and capital work in progress, which are stated at cost. Depreciation is provided on a diminishing balance method at the rate mentioned in the relevant note. Depreciation is charged full in the year of purchase and non in the year of sale. Maintenance and normal repairs are charged to profit and the loss account as and when incurred, while major renewals and improvements are capitalized. Gains or losses on disposals of fixed assets, if any, are included in income currently.

#### 2.4 Revenue recognition

Annual contribution, admission fees are recorded on cash basis. Other income is recognized on receipt basis.

#### 2.5 Cash and cash equivalent

Cash and Cash equivalents are carried in the balance sheet at cost. For the purpose of cash flow statements cash and cash equivalents comprise of cash in hand and bank balances.

5

#### 2.6 Provisions

Provisions are recognized when the Association has a legal or constructive obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made.

## 2.7 Provisions against the bad debts, advances and other receivables

The Association reviews the recoverability of its trade debts, advances and other receivables to assess amount of bad debts and provision required there against annual basis.

#### 2.8 Financial instruments

All the financial assets and financial liabilities are recognized at the time when the Association becomes a party to the contractual provisions of the instrument. Financial assets are derecognized at the time when the Association loss control of the contractual rights that comprise of financial assets. All financial liabilities are derecognized at the time when they are extinguished that is, when the obligation specified in the contract is discharged, cancelled or expired. Any gains or losses on derecognizing of financial assets and financial liabilities are taken to profit and loss account currently.

15,000

715,000

600

Note 3 PROPERTY, PLANT & EQUIPMENT	(Rupe	es <i>)</i>
As per schedule attached	2,529,261	168,948
4 ADVANCES, DEPOSITS & OTHER RECEIVABLE		
Advance for vehicle		3,005,000
Advance income tax	734,570	545,254
	734,570	3,550,254
CASH & CASH EQUIVALENTS		
Cash in hand		7,600
Cash at bank	3,954,930	1,775,273
	3,954,930	1,782,873
OTHER PAYABLES Payable to auditor Payable to legal advisor	41,040 54,000 <b>95,040</b>	27,000 45,000 <b>72,00</b> 0
EMPLOYEES' BENEFIT Gratuity 7.	1 360,000	
.1 Movement in provision for staff gratuity		
Provision for gratuity	360,000	
Closing balance	360,000	
CONTINGENCIES AND COMMITMENTS		
There are no contingencies and commitments outstanding	g at the balance she	et date.
MEMBERSHIP SUBSCRIPTION RENEWAL / ANNUAL		
Annual fee Rs. 25,000/- for Jul-Dec 2020 from 1 members	16 -	2,900,000
Annual fee Rs. 50,000/- for Jan-Dec 2022 from 1 members (2021: 143 members)	40 7,000,000	7,150,000
	7 000 000	10.050.000

10 MEMBER SUBSCRIPTION INITIAL / ADMISSION FEE

(2021: 143 members)

admission

Admission fee Rs. 5,000/- each from 3 members 2022

Admission fee Rs. 100/- each from 6 members on re-

		Note	2022 (Rupee	2021 s)
11	OTHER INCOME Bank Profit Publications	11.1	46,569 434,100 <b>480.669</b>	46,078 417,450 <b>463,528</b>
11.1	PUBLICATIONS Advertisement for Diary Printing expenses		793,200 (359,100)	631,750 (214,300)
12	NUMBER OF EMPLOYEES  Number of employees as at 30th J	lune	434.100	417.450
	Number of employees as at 30th 3	=		

## 13 APPROVAL OF FINANCIAL STATEMENTS

The financial statements were approved by the Executive Committee and authorized for issue on 0 5 AUG 2022

# 14 GENERAL

- Figures have been rounded off to the nearest rupee.
- Comparative figures have been rearranged & reclassified where ever necessary.

PAKISTAN STOCK BROKERS ASSOCIATION DEPRECIATION SCHEDULE AS AT 30TH JUNE 2022

# 3 PLANT & EQUIPMENTS

		COST			DEPRI	DEPRECIATION		WRITTEN
PARTICULARS	As On 01/07/2021	ADDITION	AS ON 30/06/2022	As On 01/07/2021	RATE %	FOR THE YEAR	AS ON 30/06/2022	DOWN VALUE AS ON 30/06/2022
Office Equipment's	211,185	47,290	258,475	42,237	33%	85,297	127,534	130,941
Furniture & Fixture	•	14,900	14,900	•	20%	2,980	2,980	11,920
Vehicle	1	2,983,000	2,983,000	ı	20%	596,600	296,600	2,386,400
Total	211,185	3,045,190	3,256,375	42,237	*	684,877	727,114	2,529,261

0
0
period
0
Q
0
Comparative
ū
a
0
Ε
.0
C
0

			_	<b>DEPRECIATION</b>	Z			WRITTEN
PARTICULARS	As On 01/07/2020	ADDITION	AS ON 30/06/2021	As On 01/07/2020	RATE %	FOR THE YEAR	AS ON	DOWN VALUE AS ON 30/06/2021
LED	ì	24,200	24,200		20%	4,840	4,840	19,360
HP Laserjet Printer	ı	32,985	32,985		20%	6,597	6,597	26,388
Laptop	1	85,000	85,000	1	20%	17,000	17,000	000'89
Air Conditioner		69,000	69,000	-	20%	13,800	13,800	55,200
Total	-	211,185	211,185	•		42,237	42,237	168,948